

HUDSON RIVER PARK TRUST

Contract No. **G4876**

Category: Event Production

***** Request for Proposals – Production Services for Blues BBQ Festival**

Description:

Hudson River Park Trust is interested in receiving proposals from experienced and qualified production companies for the production of the Park's annual Blues Barbeque Festival ("Blues BBQ"). Blues BBQ, a free, day-long summer festival celebrating blues music and barbequed culinary fare, has been one of HRPT's signature events for the past fourteen years. The 2018 event will be the Festival's 19th anniversary. Previous performers have included Robert Cray, John Lee Hooker Jr., Duwayne Burnside and the Mississippi Mafia, Lucky Peterson, Heritage Blues Orchestra, Kaki King and many other talented performers. Additionally, Blues BBQ has collaborated with many of New York City's premier barbeque restaurants including Dinosaur Bar-B-Que, Brother Jimmy's BBQ, Virgil's, Daisy Mae's, Blue Smoke and Delaney Barbecue. Respondents must be experienced concert promoters/producers able to offer excellent references and demonstrate financial capability. Public sector experience within New York is preferred but not required.

In 2018, the Blues BBQ Festival is tentatively scheduled for Saturday, August 18th and will be open to the public from 2pm -9pm. In the event HRPT decides to renew this contract for any (or all) of the additional terms (up to five (5) one year renewals) the event dates will be determined at a later time.

Proposals will be evaluated based on the following criteria:

- Quality of proposal, sponsorship plan/goal and creativity of site plan – 20%
- Experience in the successful management of concert production/performance and negotiating talent contracts, specifically relationships with reputable blues artists - 20%
- Proposed Fee Schedule - 20%
- References and reputation – 10%
- Financial strength and commercial credit - 10%
- The respondent's proposed plans for encouraging participation by minority and women-owned business enterprises in connection with the Services, including the respondent's M/WBE Utilization Plan and Diversity Practices Questionnaire – 10%
- Past history, if any, doing business with Hudson River Park Trust and/or with the City and/or State of New York and/or not-for-profit corporations located in the State of New York. – 10%

You may obtain documents by the following means:

- (1) Mail: Mail your requests to the Hudson River Park Trust – Kira Levy, Director of Marketing & Events, Pier 40 – 2nd Floor, 353 West St. New York, NY 10014;
- (2) In Person: Directly from the Hudson River Park Trust located at Pier 40. Hours 9:00 a.m. – 5:00 p.m., Monday – Friday, except holidays;
- (3) Fax: 212-627-9224; or
- (4) Email: klevy@hrpt.ny.gov.

Include in the request the contract #G4876, your company name, contact person, mailing address, phone/fax numbers, Email address and whether you would like to receive the package via email, fax, regular mail or pick-it up in person.

The Hudson River Park Trust is a New York State public benefit corporation and 501(c)(3) charitable organization. HRPT is an equal opportunity contracting agency. Any resulting contracts will include

provisions mandating compliance with Executive Law Article 15A and the regulations promulgated there under.

Proposals Due: January 22nd 2018 - 5:00 pm. ***FAXED BIDS WILL NOT BE ACCEPTED.***

Contract Term: Five (5) years

Contact: Kira Levy
Hudson River Park Trust – Director of Marketing & Events
Pier 40 – 2nd Floor
353 West St
New York, NY 10014
(212) 627-9224

Submit To: Same As Above