



Hudson River Park Trust

L4817 – Pier 84 Outdoor Seasonal Food Concession in Hudson River Park

RFP Questions and Answers

March 17, 2017

Questions are presented below in **bold**, with *answers* from the Trust in *italics*.

1. What criteria are used to select the final concessionaire?

See Section IV on pages 5&6 of the RFP.

**2. What rent did the previous tenant pay for the last 3 years?
Can you separate the revenue for the carts from the restaurant/bar?**

The Guaranteed Minimum Fee payable for the 2016 permit year by the previous occupant was \$262,254.

*For 2015, revenue sales reported where in the range of \$1.8 million to \$1.9 million.
There is no separate breakdown for carts.*

3. What is the date the existing tenant must remove the equipment?

The existing equipment, including tables and chairs, will be removed before the Concession Permit term start date of May 1, 2017.

4. Can the Concessionaire use propane gas outside?

Yes, with appropriate NYC permits and licenses.

5. Is there a gas line available?

No; the grill must be fueled by propane with appropriate NYC permits and licenses.

6. Is there water available?

Yes.

7. How would a Concessionaire handle wastewater?

Daily wastewater must be collected by Concessionaire in one or more containers. The container(s) may be emptied periodically into a designated drain located within the Pier 84 building.

8. Can the Concessionaire get an electric connection?

Yes. A plug-in connection will be available but equipment cannot be hard wired.

9. What is the total number of seating permitted outside?

Respondents should estimate the number of seats based on their furniture plan and outdoor space available. Take away service may be offered but customers eating and drinking on Premises must be seated.

10. Would the outdoor furniture and barricades be available for the Concessionaire's use?

No.

11. Is there an option to sell liquor?

Yes, the option exists but a key evaluative criterion is respondent's ability to start operations in a timely fashion. If respondents do not currently have SLA authority applicable to this location (following Community Board review) the option to sell liquor may not be available.

12. Can you provide the map of the proposed locations for the two mobile units that the RFP is up for?

A map showing the extent of where the Mobile Food Carts can be located is attached to this document as Appendix 1. Respondents may propose location(s) of the Mobile Food Carts for the Trust's approval. These locations may be modified during the term of the Concession Agreement with the approval of the Trust.

13. Please send us a larger schematic of the area with some rough dimensions.

Please refer to Appendix 1, referenced in 12. Dimensions are not available.

14. Q. Can we have a counter similar to what exists now outside the north side of the building?

A. Yes. The existing counter at the north side of the building will remain and could be utilized by the Concessionaire.

**Appendix 1 - Map showing extent
of Mobile Food Cart Locations**

