



Financial Report

March 31, 2021 and 2020

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Nonprofit Accounting & Consulting Specialists

Independent Auditors' Report

Board of Directors
Friends of Hudson River Park, Inc.
New York, New York

Opinion

We have audited the accompanying financial statements of Friends of Hudson River Park (a nonprofit organization), which comprise the statements of financial position as of March 31, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Friends of Hudson River Park, Inc. as of March 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Friends of Hudson River Park, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Friends of Hudson River Park, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of Friends of Hudson River Park, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Friends of Hudson River Park, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

As stated in the opinion section of this letter, the financial statements of Friends of Hudson River Park, Inc. present fairly, in all material respects, the financial position of Friends of Hudson River Park, Inc. as of March 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PGM, LLC

Biddeford, Maine
August 5, 2021

Statements of Financial Position

March 31,

	<u>2021</u>	<u>2020</u>
ASSETS		
Cash and cash equivalents	\$ 2,323,532	\$ 1,767,904
Accounts receivable	177,851	128,573
Pledges receivable, net	108,344	124,606
Property and equipment, net of accumulated depreciation of \$360,886 and \$327,293 in 2021 and 2020	16,024	45,845
Prepaid expenses and other assets	<u>196,689</u>	<u>185,641</u>
Total Assets	<u><u>\$ 2,822,440</u></u>	<u><u>\$ 2,252,569</u></u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued expenses	\$ 916,136	\$ 604,049
Deferred revenue	125,000	221,000
Forgiveable PPP advance	310,382	
Long-term debt	<u>150,000</u>	
Total Liabilities	<u><u>1,501,518</u></u>	<u><u>825,049</u></u>
Net Assets		
Without donor restrictions	1,096,328	1,285,832
With donor restrictions	<u>224,594</u>	<u>141,688</u>
Total Net Assets	<u><u>1,320,922</u></u>	<u><u>1,427,520</u></u>
Total Liabilities and Net Assets	<u><u>\$ 2,822,440</u></u>	<u><u>\$ 2,252,569</u></u>

Statement of Activities

For the Year Ended March 31, 2021

	Without donor restrictions	With donor restrictions	Total
Revenue			
Contributions	\$ 1,579,537	\$ 106,250	\$ 1,685,787
Grants	68,000	106,192	174,192
Special event revenue, including contributions and revenue of \$1,335,325 net of direct costs of \$181,190	1,154,135		1,154,135
Membership and other income	334,750		334,750
In-kind contributions	23,895		23,895
Investment income	3,668		3,668
Net assets released from restrictions	129,536	(129,536)	
Total Revenues	<u>3,293,521</u>	<u>82,906</u>	<u>3,376,427</u>
Expenses			
Program Services:			
Public policy	178,661		178,661
Contributions to Hudson River Park Trust	1,670,019		1,670,019
Communications and services	385,481		385,481
Support Services:			
General and administrative	628,323		628,323
Fundraising	620,541		620,541
Total Expenses	<u>3,483,025</u>		<u>3,483,025</u>
Change in Net Assets	<u>(189,504)</u>	<u>82,906</u>	<u>(106,598)</u>
Net Assets, Beginning of Year	<u>1,285,832</u>	<u>141,688</u>	<u>1,427,520</u>
Net Assets, End of Year	<u>\$ 1,096,328</u>	<u>\$ 224,594</u>	<u>\$ 1,320,922</u>

Statement of Activities

For the Year Ended March 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue			
Contributions	\$ 993,890		\$ 993,890
Grants	24,643	\$ 127,233	151,876
Special event revenue, including contributions and revenue of \$3,397,458, net of direct costs of \$1,339,372	2,058,086		2,058,086
Membership and other income	450,833		450,833
In-kind contributions	130,391		130,391
Investment income	12,330		12,330
Net assets released from restrictions	193,439	(193,439)	
Total Revenue	<u>3,863,612</u>	<u>(66,206)</u>	<u>3,797,406</u>
Expenses			
Program Services:			
Public policy	387,911		387,911
Contributions to Hudson River Park Trust	1,455,504		1,455,504
Communications and services	474,718		474,718
Support Services:			
General and administrative	787,605		787,605
Fundraising	658,434		658,434
Total Expenses	<u>3,764,172</u>		<u>3,764,172</u>
Change in Net Assets	<u>99,440</u>	<u>(66,206)</u>	<u>33,234</u>
Net Assets, Beginning of Year	<u>1,186,392</u>	<u>207,894</u>	<u>1,394,286</u>
Net Assets, End of Year	<u>\$ 1,285,832</u>	<u>\$ 141,688</u>	<u>\$ 1,427,520</u>

Statement of Functional Expenses

For the Year Ended March 31, 2021

	Public Policy	Contributions to Hudson River Park Trust	Communications and Services	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total Expenses
Salaries	\$ 144,793	\$ 350,830	\$ 272,079	\$ 767,702	\$ 260,673	\$ 421,296	\$ 681,969	\$ 1,449,671
Payroll taxes	10,354	23,988	24,943	59,285	20,165	30,906	51,071	110,356
Employee benefits	23,514	54,474	56,645	134,633	45,793	70,186	115,979	250,612
Professional fees		1,750	7,500	9,250	10,000	1,750	11,750	21,000
Technology and equipment		5,406	9,124	14,530	109,593		109,593	124,123
Publications and printing			440	440			-	440
Postage and delivery					1,539		1,539	1,539
Occupancy					79,691		79,691	79,691
Dues and subscriptions					15,062		15,062	15,062
Office supplies and expenses					3,023		3,023	3,023
Telephone					18,276		18,276	18,276
Meetings and travel					716		716	716
Insurance					13,373		13,373	13,373
Advertising and promotion					1,558		1,558	1,558
Credit card fees and bank charges					15,673		15,673	15,673
Other					609	28	637	637
Depreciation and amortization		14,750	14,750	29,500	9,339		9,339	38,839
Individual and corporate giving		195,585		195,585		77,376	77,376	272,961
Bad Debts					21,800		21,800	21,800
Program contributions to Hudson River Park Trust		1,023,236		1,023,236	1,440	18,999	20,439	1,043,675
Total expenses	\$ 178,661	\$ 1,670,019	\$ 385,481	\$ 2,234,161	\$ 628,323	\$ 620,541	\$ 1,248,864	\$ 3,483,025

The accompanying notes are an integral part of these financial statements.

Statement of Functional Expenses

For the Year Ended March 31, 2020

	Public Policy	Contributions to Hudson River Park Trust	Communications and Services	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total Expenses
Salaries	\$ 143,688	\$ 353,275	\$ 251,014	\$ 747,977	\$ 257,278	\$ 416,652	\$ 673,930	\$ 1,421,907
Payroll taxes	10,080	23,635	24,798	58,513	19,728	30,079	49,807	108,320
Employee benefits	23,832	55,874	58,626	138,332	46,638	71,110	117,748	256,080
Professional fees	25,500	46,000	99,029	170,529	22,333	21,000	43,333	213,862
Technology and equipment		2,546	11,552	14,098	112,841		112,841	126,939
Publications and printing			1,341	1,341	2,123		2,123	3,464
Postage and delivery					7,178		7,178	7,178
Occupancy					188,196		188,196	188,196
Dues and subscriptions					8,604		8,604	8,604
Office supplies and expenses					9,587		9,587	9,587
Telephone					20,463		20,463	20,463
Meetings and travel					17,503		17,503	17,503
Insurance					12,440		12,440	12,440
Advertising and promotion					742		742	742
Credit card fees and bank charges					30,597		30,597	30,597
Other			275	275	20,826		20,826	21,101
Depreciation and amortization		28,083	28,083	56,166	10,528		10,528	66,694
Individual and corporate giving	184,811			184,811		119,593	119,593	304,404
Program contributions to Hudson River Park Trust		946,091		946,091				946,091
Total expenses	\$ 387,911	\$ 1,455,504	\$ 474,718	\$ 2,318,133	\$ 787,605	\$ 658,434	\$ 1,446,039	\$ 3,764,172

Statements of Cash Flows

For the Years Ended March 31,

	<u>2021</u>	<u>2020</u>
Cash flows from operating activities		
Change in net assets	\$ (106,598)	\$ 33,234
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation and amortization	38,839	66,694
Bad debt	21,800	
Forgiveness of PPP advance	(332,997)	
(Increase) decrease in operating assets		
Accounts receivable	(71,078)	52,004
Pledges receivable	16,262	83,288
Increase (decrease) in operating liabilities		
Accounts payable and accrued expenses	312,087	215,130
Prepaid expenses	(11,048)	(14,137)
Deferred revenue	(96,000)	(22,000)
Net cash flows from operating activities	<u>(228,733)</u>	<u>414,213</u>
Cash flows from investing activities		
Purchase of equipment	(9,018)	(10,672)
Net cash flows from investing activities	<u>(9,018)</u>	<u>(10,672)</u>
Cash flows from financing activities		
Proceeds from issuance of long-term debt	150,000	
Proceeds from PPP advances	643,379	
Net cash flows from financing activities	<u>793,379</u>	
Net change in cash and cash equivalents	555,628	403,541
Cash and cash equivalents at beginning of year	<u>1,767,904</u>	<u>1,364,363</u>
Cash and cash equivalents at end of year	<u>\$ 2,323,532</u>	<u>\$ 1,767,904</u>

Notes to Financial Statements

March 31, 2021 and 2020

NOTE 1 – NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of the Organization

Friends of Hudson River Park, Inc. (Friends) is a non-profit organization founded in June 1999 to support the development of Hudson River Park on Manhattan's West Side. Friends works as a private sector partner with the Hudson River Park Trust (the Trust) to ensure that the Park is adequately funded and built in accordance with the Hudson River Act.

Friends operates under a Memorandum of Understanding (MOU), with the Trust, the state-city agency that builds, manages and operates Hudson River Park, as their designated fundraising partner. The MOU establishes parameters under which the two organizations will collaborate on budgeting, planning and promotion of the Park, and set goals for funds to be raised for the Park's operations and construction. The Trust and Friends are also parties to a Trademark and Domain Name License Agreement dated June 15, 2017 whereby the Trust, as owner of certain trademarks and domain name, licenses such trademarks and domain name to Friends solely in connection with authorized activities.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of Friends and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions

Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions and can be used for any purpose designated by the board.

Net Assets with Donor Restrictions

Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those will be met by actions of the Friends or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

Friends considers all highly liquid savings, deposits and investments with initial maturities of three months or less when purchased to be cash equivalents.

Notes to Financial Statements

March 31, 2021 and 2020

NOTE 1 – NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to trade accounts receivable. Changes in the valuation allowance have not been material to the financial statements. Management determined that no allowance for uncollectible accounts was necessary as of March 31, 2021 and 2020.

Contributions Receivable

Unconditional promises to give are recognized as revenues in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions receivable expected to be received in more than one year are discounted to present value.

Property and Equipment

Property and equipment are stated at cost. Friends capitalizes all expenditures in excess of \$1,000 with a life of more than one year. Depreciation of property and equipment is computed on accelerated and straight-line methods with lives varying from three to 39 years.

Deferred Revenue

Deferred revenue represents contributions for the fundraising events in the following fiscal year that were received in the current fiscal year and advance payments for following fiscal year memberships.

Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using an interest rate determined by the risk.

Donated securities are recorded at the fair value on the date received from the donor. In-kind contributions are recorded at fair value at the date of the gift.

Functional Expense Allocation

The costs of programs and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expense by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Notes to Financial Statements

March 31, 2021 and 2020

NOTE 1 – NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Income Taxes

Friends is a nonprofit organization as described in Section 501(c) (3) of the Internal Revenue Code and, as such, is exempt from federal income taxes on related income pursuant to Section 501(a) of the IRS Code. Friends is subject to U.S. federal and state examinations by taxing authorities for the years ended March 31, 2018 through March 31, 2021.

Recent Accounting Pronouncements

Leasing

In February 2016, FASB issued ASU 2016–02, *Leases*. This new standard will provide users of the financial statements a more accurate picture of the assets and the long-term financial obligations of entities that lease. The proposal is for a dual-model approach; a lessee would account for most existing capital leases as Type A leases, and most existing operating leases as Type B leases. Both would be reported on the balance sheet of the entity for leases with a term exceeding 12 months. Lessors will see some changes too, largely made to align with the revised lease model. For nonpublic companies, the new leasing standard would apply for fiscal years beginning after December 15, 2021. Management is currently evaluating the impact of adoption on its financial statements.

NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	2021	2020
Cash and cash equivalents	\$ 2,205,188	1,626,216
Contributions receivable	20,000	20,000
Accounts receivable	177,851	128,573
	<u>\$ 2,403,039</u>	<u>\$ 1,774,789</u>

NOTE 3 – CONTRIBUTIONS RECEIVABLE

Unconditional promises to give are estimated to be collected as follows at March 31:

	2021	2020
Within one year	\$ 20,000	\$ 20,000
In one to five years	100,000	100,000
Over five years	120,000	20,000
	<u>120,000</u>	<u>140,000</u>
Less discount to net present value at 3%	(11,656)	(15,394)
	<u>\$ 108,344</u>	<u>\$ 124,606</u>

Notes to Financial Statements

March 31, 2021 and 2020

NOTE 4 – CASH AND CASH EQUIVALANTS

Friends maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits of \$250,000. Friends has not experienced losses in such deposits, and management believes it is not exposed to any significant credit risk on cash and cash equivalents.

NOTE 5 – PENSION PLAN

Friends has established a 401(k) profit sharing plan for employees. Participants may contribute a percentage of their compensation up to the maximum statutory limit. Friend's offers a 50% match on 4% of employee contributions. Friends' contribution was approximately \$49,587 and \$41,362 for the years ended March 31, 2021 and 2020, respectively.

NOTE 6 – FUNCTIONAL EXPENSES

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses allocated are salaries based on time and effort, and other operating expenses based on salaries and benefit ratio to total expenses.

NOTE 7 – OPERATING LEASE

Friends rented office space under an agreement which expired in August 2020. Friends did not renew the office rental agreement after it expired. Rental expense was approximately \$69,135 and \$147,664 for the years ended March 31, 2021 and 2020, respectively.

NOTE 8 – LONG-TERM DEBT

Notes payable consisted of the following at March 31:

	2021
A promissory note in the amount of \$150,000 with SBA to be repaid in monthly payments of \$641 including interest at 2.75%. Final payment is due on April 19, 2050. Secured by assets of Friends.	\$ 150,000
	<u>150,000</u>
Less current portion	2,990
Long-term portion	<u>\$ 147,010</u>

Maturities of long-term debt are, as follows:

Year ending March 31,	
2022	\$ 2,990
2023	3,595
2024	3,695
2025	3,798
2026	3,904
Thereafter	132,018
	<u>\$ 150,000</u>

Notes to Financial Statements

March 31, 2021 and 2020

NOTE 9 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods:

	<u>2021</u>	<u>2020</u>
Subject to expenditure for specified purpose:		
Volunteer Program	\$ 10,000	\$ 17,082
Pier 26 Playground	<u>106,250</u>	
	<u>116,250</u>	<u>17,082</u>
Subject to the passage of time:		
Promises to give that are not restricted by donors, but which are unavailable for expenditure until due	<u>\$ 108,344</u>	<u>\$ 124,606</u>
Total subject to expenditure for specified purpose and passage of time	<u>224,594</u>	<u>141,688</u>
Total net assets with donor restrictions	<u><u>\$ 224,594</u></u>	<u><u>\$ 141,688</u></u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the year ended March 31:

	<u>2021</u>	<u>2020</u>
Expiration of time restrictions:	\$ 16,262	\$ 23,288
Satisfaction of purpose restrictions		
Park projects	<u>113,274</u>	<u>170,151</u>
	<u><u>\$ 129,536</u></u>	<u><u>\$ 193,439</u></u>

NOTE 10 – RELATED PARTY AGREEMENT

Friends and the Trust operate under a Memorandum of Understanding/Collaborative Agreement. Funds raised by Friends inure to the Trust after allowance for its reasonable operating expenses and a prudent reserve. Friends transferred cash of \$1,043,675 and \$946,091 and other support services totaling \$1,092,000 and \$509,413 to the Trust during the years ended March 31, 2021 and 2020, respectively and has approximately \$645,063 and \$468,995 in accounts payable due to the Trust as of March 31, 2021 and 2020, respectively.

Notes to Financial Statements

March 31, 2021 and 2020

NOTE 11 – DONATED PROFESSIONAL SERVICES AND MATERIALS

Friends received donated professional services and materials as follows during the years ended:

March 31, 2021:

Program	Management and General	Fundraising	Total
Food and event expenses		\$ 20,439	\$ 20,439
Storage units	\$ 3,456		3,456
	<u>\$ 3,456</u>	<u>\$ 20,439</u>	<u>\$ 23,895</u>

March 31, 2020:

Program	Management and General	Fundraising	Total
Food and event expenses		\$ 450	\$ 450
Storage units	\$ 126,485	3,456	129,941
	<u>\$ 126,485</u>	<u>\$ 3,906</u>	<u>\$ 130,391</u>

NOTE 12 – FORGIVABLE PPP LOANS

Friends received two forgivable advances in the amounts of \$332,997 on April 20, 2020 and \$310,382 on February 18, 2021 under the Paycheck Protection Program (“PPP”) in the year ended March 31, 2021. The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (“CARES Act”), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the selected period. The unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months. Friends believes it met the criteria for forgiveness as of March 31, 2021 and is in the process of applying for forgiveness. This forgiveness is subject to final approval by the U.S. Small Business Administration. The first PPP loan in the amount of \$332,997 was granted forgiveness on January 12, 2021 and was recognized as contribution revenue.

NOTE 13 – SUBSEQUENT EVENTS

Friends has evaluated subsequent events through August 5, 2021, which represents the date on which the financial statements were available to be issued and determined that any subsequent events that would require recognition or disclosure have been considered in the preparation of these financial statements.