

M5270 – ON-CALL MARINE REPAIR SERVICES RFP

APPLICABLE RFP QUESTIONS AND ANSWERS

July 13, 2026

Proposals are due Friday, July 24, 2026.

Questions are presented below in **bold**, with answers from the Trust below each question.

Proposal Pricing and Evaluation

- 1. Question: Are the Example Fee and Cost Schedule prices included in Exhibit 2 intended solely for evaluation of the proposal, or will they become contractually binding for future Work Orders?**

Answer: They are intended solely for evaluation and will not be contractually binding.

- 2. Question: Other than the sample repair pricing requested in Exhibit 2, is the Trust expecting Respondents to submit a separate schedule of unit rates (labor, equipment, vessels, divers, mobilization, markups, etc.)? If so, please provide the required format or identify the specific information expected to be included.**

Answer: We are not expecting a separate schedule of unit rates.

- 3. Question: Should Respondents submit a schedule of labor rates, equipment rates, and mobilization rates that will become the contractual basis for pricing future Work Orders, or are these rates provided for evaluation purposes only?**

Answer: Respondents may submit a rate schedule, but such rate schedule is not required and will not be contractually binding.

- 4. Question: If proposal labor and equipment rates become contractual rates, will those rates remain fixed for the entire five-year contract term, or will annual escalation be permitted? If escalation is permitted, what methodology or index should be used?**

Answer: The proposed rates will not become contractual rates.

- 5. Question: Please clarify what HRPT means by “proposed contractual minimums or escalations” in Exhibit 2. If it is assumed the work is “small-scale” and being performed within several days of providing a proposal, what are the minimums and escalations that the Trust expects the contractor to incur and/or identify?**

Answer: The Trust would like to see all baseline costs, which may include mobilization, materials, labor, subcontractors, administrative fees, and permitting fees.

- 6. Question: For the two examples provided for the Proposers to provide cost pricing, schedule, does the HRPT have any additional information aside from the pictures provided, such as any as-built drawings/details, quantities of such things as weld repair lengths or material replacement quantities, or the type/grade/sizes of the hardware/wheels that are to be replaced? Is it “realistic” to expect a competitive and detailed price based on the pictures and brief descriptions of the work provided?**

Answer: If this were an actual case, the Trust would provide as-builts and all other necessary details to evaluate the situation and submit an accurate price proposal. In the context of this RFP, the Trust is trying to understand a baseline for the Respondent's methodology and cost categories. The Trust does not expect a fully accurate price proposal in response to this RFP.

- 7. Question: Are extensions available for proposal submission?**

Answer: The Submission Deadline will be extended to Friday, July 24, 2026.

Work Orders and Bidding Process

- 1. Question: Does each Work Order receive mobilization?**

Answer: Mobilization pricing would be in most Work Orders.

- 2. Question: Following award of the On-Call Contract, will each individual Work Order be (1) negotiated and priced independently based on then-current market conditions and project-specific means and methods; or (2) priced using the labor, equipment, mobilization, markup, and other rates submitted with the proposal?**

Answer: Each Work Order will be negotiated and priced independently based on then-current conditions and required methods.

- 3. Question: Please confirm whether future Work Orders will be competitively solicited among all awarded On-Call Contractors and whether the Trust will evaluate each Work Order proposal independently based on price, schedule, technical approach, and other best-value considerations.**

Answer: Work Orders may be competitively solicited among all awarded On-Call Contractors, or one On-Call Contractor may be solicited directly in the Trust's discretion. Contractors will be selected based on best value to the Trust.

- 4. Question: Approximately how many contractors does the Trust anticipate awarding under this solicitation?**

Answer: Unknown.

- 5. Question: Please describe the process by which Work Orders will be distributed among awarded contractors, including whether all contractors will receive each Request for Proposal or whether work may be assigned directly.**

Answer: The Work Orders will be issued to one or more On-Call Contractors for bidding with a deadline for bid submission. One or more Contractors will be selected based on the best value to the Trust.

Scope of Work and Operations

- 1. Question: Please provide the historical annual expenditure, approximate number of work orders issued, average work order value, and anticipated annual contract value under previous on-call marine repair contracts.**

Answer: The Trust has not had an On-Call Marine Repair Contractor in seven years, and yearly maintenance and repair costs are very variable. There may be up to ten different items per year, and each may value from \$10,000 to \$200,000.

- 2. Question: Please clarify the required level of response for emergency work. Does "response within 24 hours" require personnel on site, mobilization of equipment, commencement of repairs, or submission of a proposal only?**

Answer: In an emergency, the Trust will require Contractor personnel on site to at least assess the situation within 24 hours.

- 3. Question: What requirements, if any, will HRPT have for any temporary shoring/support as far as NYS PE stamped drawings and calculations? Is the cost for such if/when required to be included in the Work Order proposal?**

Answer: It would depend on what is required for a particular Work Order. We have not encountered this situation in past marine repair cases. If Respondent has existing relationships with engineering firms it would be beneficial for the Trust to be aware of it in the event that the Trust does need stamped drawings and calculations.

Permits and Compliance

- 1. Question: Please clarify what HRPT means by “marine construction license”?**

Answer: The Trust means whatever licenses that may be required by law to perform construction work.

- 2. Question: Confirm if all this work is performed under the Nationwide Permit. If not the RFP says The contractor must coordinate with: USCG, DEC, maritime authorities But who actually obtains permits?**

Answer: The Trust would provide approval for any permits, but Contractor may need to pull the applicable permits.

- 3. Question: As per Part I; Article 7.4 of the Contract, the Contractor must use the document control software mandated by the Trust. Please confirm which software will be utilized, if known? In addition, please confirm if the license to use such software will be provided to the Contractor at no additional costs, or if the Contractor is to procure it, would be it be compensable under the initial Work Order?**

Answer: The Trust will not be mandating software for this Contract.

- 4. Question: As per Part II; Article 3.4.a of the Contract, the Contractor shall procure and pay for all permits and licenses required for the Work. Please confirm that the HRPT and/or its Engineer of Record (EOR) will remain responsible for obtaining USACE, NYS DEC, and other major regulatory permits required for the Project, while the contractor remains responsible for business related permits/licenses.**

Answer: This is correct. The Trust would procure major regulatory permits while Contractor would be responsible for business-related permits/licenses.

- 5. Question: Please confirm that HRPT will maintain “generator status” of any existing hazardous materials encountered and will sign disposal manifests as such.**

Answer: The Trust will abide by all applicable environmental laws and regulations. Contractor would typically be required to dispose of Hazardous Materials, which will be captured in the particular Work Order and factored into Contractor’s price proposal (except insofar as release of Hazardous Materials has resulted from Contractor’s own negligence or intentional torts).

Insurance

1. **Question: Are there specific insurance requirements for each location/work order, or are the insurance requirements listed in Part V; Appendix E of the Contract all that is required? Is Builder's Risk Insurance required for work orders? Is Marine Protection & Indemnity (P&I) required when barges are being utilized? Is USL&H and/or Jones Act endorsements required? Would there be any type of Railroad Protective Liability Policy required (SIRR)?**

Answer: The base insurance required in the Contract has been altered by addendum to the RFP. Nevertheless, additional insurance may be needed based on a particular Work Order. To the extent Contractor does not already carry insurance unlisted in the Contract, the cost of such insurance should be included in the bid or quote.

2. **Question: If additional insurance is required for a specific Work Order, please confirm that such costs are to be included with each Work Order proposal.**

Answer: Yes.

M/WBE Requirements

1. **Question: The Diversity Practices Questionnaire included in Exhibit 4 of the RFP requests that respondents provide the percentage of its revenue that has been paid to New York State certified MBEs/WBEs. For firms with offices throughout the United States, please clarify if the Contractor should include all revenue or just that from the local office that will be performing the Work.**

Answer: Responses should include New York State certified firms for government contracts or otherwise, as applicable. There are no mandatory M/WBE goals for this Contract, but the Trust appreciates any information respondents may provide to help inform future contracting opportunities, industry practices, or firm practices.

2. **Question: The Minority and Women-Owned Business Enterprises & Equal Opportunity Policy Statement requests that the Contractor propose a M/WBE percentage goal. This will be highly variable based on the scope of each work order, so how is the Contractor to be held to such a nominated percentage for each work order?**



Hudson River Park Trust
Pier 40, 2nd Floor
353 West Street
New York, NY 10014
P 212.627.2020
F 212.627.9224

hudsonriverpark.org

Answer: There are no mandatory M/WBE goals for this Contract, and M/WBE utilization is not a factor for evaluation. Respondent should make a best estimate, but it will be in no way contractually obligated to meet that estimate.